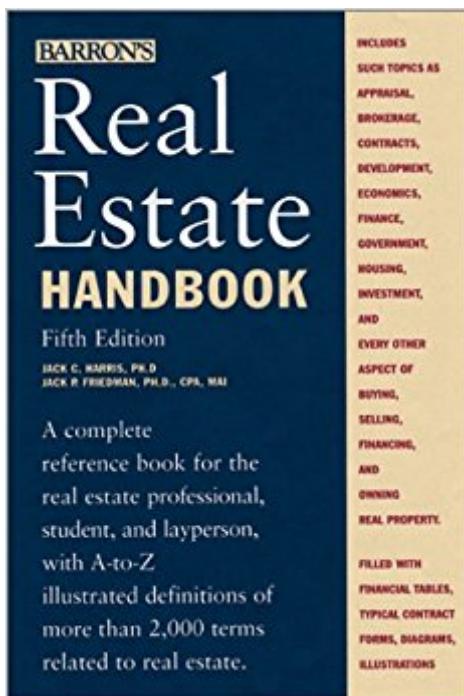


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# Real Estate Handbook (Barron's Real Estate Handbook)



## **Synopsis**

Here's a huge compendium of information on virtually every aspect of real estate operations. It includes a dictionary of more than 2,000 real estate terms and definitions, illustrative legal and financial forms, up-to-date information on mortgages and tax law, advice on buying and selling both business and residential properties, information on the role and functions of real estate agencies, architectural engineering and standards, architectural styles and details, zoning regulations, and much more. Financial tables provide quick-reference shortcuts to figuring mortgage payments. Helpful line drawings. This valuable reference source belongs in every real estate office and on the personal bookshelf of anybody considering buying or selling real estate.

## **Book Information**

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## **Customer Reviews**

This concise, single-source guide for real estate players includes a tersely worded but well-illustrated glossary of terms (making up half the book) and various payment and amortization tables. Home buyers and sellers, real estate investors, and individuals considering a real estate career are well served by this overview. Though not elaborate in detail, the text is a convenient initial reference. Revised to include the considerable changes brought about by the 1986 tax law, it is a valuable resource for all libraries. Joseph Barth, USMA Lib., West Point, N.Y. Copyright 1988 Reed Business Information, Inc. --This text refers to an out of print or unavailable edition of this title.

[back cover] BARRONâ™S REAL ESTATE HANDBOOK Sixth Edition Youâ™ll find these valuable features and more A Dictionary of Commercial and Residential Real Estate Terms Real

Estate Forms and Worksheets Real Estate Organizations and Web Sites Real Estate Licensing Agencies Up-to-Date Information on Mortgages and Tax Law Advice on Buying and Selling Properties Architectural Styles General Overview of Zoning Regulations Careers in Real Estate Mortgage Payment Tables [front flap] BARRONâ™S Real Estate HANDBOOK Sixth Edition Jack P. Friedman, Ph.D., MAI, CPA, CRE Jack C. Harris, Ph.D. and Barry A. Diskin, Ph.D., MAI Virtually every aspect of real estate is covered in the new sixth edition of this encyclopedic volume. This book is a veritable goldmine of information for real estate brokers and salespersons, for anybody buying or selling real estate, or for those considering real estate as a business investment. It includes an up-to-date dictionary of more than 2,500 commercial and residential real estate terms with definitions, illustrative legal and financial forms, the most current information on mortgages and tax law, advice on buying and selling properties, architectural styles and details, a directory of real estate web sites, an overview of zoning regulations, and much more. Readers will also find newly updated quick-reference financial tables to help them figure mortgage payments for a wide range of interest rates and time periods. Line drawings illustrate architectural styles and details. [back flap]

THE AUTHORS: Jack P. Friedman, Ph.D., MAI, CPA, CRE, has written many books and articles on real estate and real estate financing. He is currently a real estate consultant and was formerly chair professor of the Real Estate Research Center and Department of Finance at Texas A&M University.

Jack C. Harris, Ph.D., is on the faculty of the Real Estate Research Center at Texas A&M University. He is a research economist with an engineering and policy planning background. Barry A. Diskin, Ph.D., MAI, is a full professor on the Real Estate Faculty of the College of Business, Florida State University. He is also a real estate consultant active in both the public and private sectors. --This text refers to an out of print or unavailable edition of this title.

This book provides detail information from start to finish about the mechanics of selling and buying a home. It is a great reference tool although some of the information may have changed slightly due to technology, but the understanding of the process is still the same. The seller was truthful in the description and condition and delivered before due date.

Will be a lot of help. It was what I expected

This is an excellent addition to a real estate library as a reference book. Lot's of good information. Updated and well laid out.

This is a guide that belongs on the shelves of agents, appraisers, investors, and others who are involved in the real estate industry. It covers topics such as the buying and selling processes, how to read appraisal reports, and what type of career options are available in real estate. Probably the most beneficial section is the detailed glossary which takes about half of the book. I am not sure how many people are using mortgage calculation tables, but they are also included. I personally use a financial calculator.- Mariusz Skonieczny, author of Why Are We So Clueless about the Stock Market? Learn how to invest your money, how to pick stocks, and how to make money in the stock market

This is a great book to have available for the beginner real estate agent. This book was essential in assisting me in passing the Real Estate License Exam the first time. It allowed me access to tons of terms which aren't readily available in other books. Now that I am just getting started in selling real estate it has become a life saver when I run across terms I don't know. Sure, it's not something you would read next to the fireplace, but it's a nice reference to have sitting in the office!

I have been working in this sector and this book has helped me understand the sector much better.  
Thank You

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